

## **Open IT Works and Open Solutions Alliance Announce Open IT Collaboration Project**

*CIOs able to share IP, best practices and knowledge about open source solutions*

SAN FRANCISCO, August 6, 2007 – Open IT Works, an organization that enables IT collaboration among CIOs and their reports, and the Open Solutions Alliance (OSA), a nonprofit, vendor-neutral consortium dedicated to driving interoperability and adoption of comprehensive IT-ready solutions, today announced the creation of an Open IT Solutions Project that will enable CIOs to work together on real-world open source related implementations and collaborate on sharing validated solutions, resources, and collective roadmaps to accelerate respective solutions that include open source.

The Open IT Solutions Project adapts best practices from the open source development model, namely collaboration, to enable business and IT users to contribute and share IP, best practices, and knowledge that result in real world solutions. IT organizations joining the project will designate a representative who will work with professional thought leaders and other members to define and focus priorities and tasks and drive outcomes. Over time the project will yield a cumulative repository of solutions validated by IT peers. The network effect will increase the value to all the participants and accelerate the adoption of open source.

“Open IT is like open source for CIOs,” explained Michael Grove, CEO of Open IT Works. “But instead of just sharing code, IT organizations can leverage Open IT Works to solve pressing IT issues through our collaboration and IP infrastructure, project processes, and thought leadership. The project teams harness their collective strengths - enhancing innovation and improving the quality and support of the solutions produced.”

“The Open IT Solutions Project is all about innovating in the business applications domain through open collaboration and sharing of ideas, with business customers being the ultimate beneficiary of those innovations,” said Dominic Sartorio, president of the OSA. “Until now, this collaboration has been primarily among developers and early adopters. With this project, mainstream IT can share trusted real-world solutions and enable a critical mass of vendors to serve and support them. This project will help serve as a customer pull for OSA interoperability and solution initiatives.”

“Redmayne-Bentley is an avid user of open source technology. Having fellow customers to collaborate on real-world implementations can only help improve the quality of our deployed solutions and speed adoption of new ones,” observed Michael Wheeler, partner at Redmayne-Bentley and OSA end customer member.

In addition, Open IT Works and the OSA will establish a cross-membership program, in which all end customers participating in Open IT Works' Open IT Solutions Project are nominated to become end customer members of the OSA, subject to OSA Board approval, and existing OSA end-customer members may register for the Open IT Solutions Project at a discount.

To kick-off this project, an introductory meeting will be held on August 8, which will also be available via webcast.

#### Live Event

Date: August 8th, 2007

Time: 5:30 p.m. - 7:00 p.m.

Location: Elan Event Center

839 Howard Street (Across the Street from Moscone West)

San Francisco, CA 94103

Wine and Hors'deuvres will be served

#### Webcast:

Date: August 8th, 2007

Time: 5:45 p.m. - 7:00 p.m.

To attend click on: <http://webdialogs.com/join>

Conference ID = 18503

Voice dial in: 888-676-3315

Conference ID = 18503

#### About Open IT Works:

Open IT Works was founded by entrepreneurs and CIOs to foster IT collaboration among its member organizations. The Open IT Solutions Project joins a growing list of projects supported by Open IT Works members that include Security, Green IT, Sarbanes-Oxley, and Monitoring. Its membership includes a broad range of IT organizations from BEA and Ricoh America to SurfControl and PhotonDynamics. For more information, please visit [www.OpenITWorks.com](http://www.OpenITWorks.com).

#### About the Open Solutions Alliance:

The Open Solutions Alliance (OSA) is a nonprofit, vendor neutral consortium dedicated to driving the interoperability and adoption of comprehensive open solutions. Founded in 2007, it is supported by leading companies from around the world who are dedicated to improving interoperability among software products, resulting in integrated and rapidly deployable solutions for business users. Through cooperative action and advocacy, the OSA helps facilitate interoperability, reduce barriers to adoption and raise the awareness of open solutions in business. For more information, please visit [www.OpenSolutionsAlliance.org](http://www.OpenSolutionsAlliance.org).